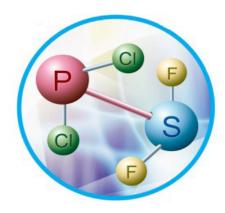


### Your Partner in Custom Manufacturing



## **Specialty**

### &

## **Custom Chemicals**

## The Varsal Story

Since our start in 1993, Varsal has developed into a technically-focused global manufacturer of specialty chemicals. Headquartered in Warminster, PA, Varsal has an ISO-9000 and GMP-compliant chemical manufacturing center and research/QC laboratory in Tangshan, China.



We build partnerships now and into the future by offering quality products at competitive prices with on-time delivery

## The Varsal Advantage

- Guaranteed high-quality products and service driven by stringent quality assurance program
- ✓ Deep chemical and instrumentation technical expertise (~ 70 patents)
- $\checkmark$  Numerous 20+ year relationships with Fortune 500 clients
- $\checkmark$  Strategic commercial and operational presence in the U.S. and China
- $\checkmark$  25+ years of ISO/GMP-compliant manufacturing experience in China
- ✓ Strong protection of U.S. intellectual property & adherance to U.S. law
- ✓ Deep global logistics and procurement experience



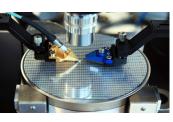
## **Our Core Principles**



Industries Served

#### Industrial





Electronics



Personal Care

Pharmaceutical



#### **Core Products**

- > Methanesulfonyls
- Phosphorus products
- > Pharmaceutical Intermediates

#### Core Technologies

- ➢ Hydrogenation
- Sulfonation
- Esterification
- Chlorination
- ➢ Fluorination

We offer a wide range of packaging options including bulk shipments, intermediate bulk containers (totes), drums, bags and pails.









#### Product

# 

#### Varsal Advantage

Sulfonyl Chemicals					
Methanesulfonic Acid (MSA) 70%	~	~			Low odor, low oxidizables & chlorides
Methanesulfonic Acid (MSA) 85%	<ul> <li>✓</li> </ul>	~	<ul> <li>✓</li> </ul>		Superior performance, low oxidizables & chlorides, low odor
Methanesulfonic Acid (MSA), Anhydrous/ Pharma	~	~		~	DMDS-based, cleaner & safer than methyl mercaptan, proven quality
Tin/Lead Methanesulfonate	~	~			Low odor, low oxidizables & chlorides, superior performance
Methanesulfonamide	•				High purity, low odor, proprietary process
Dimethyl Disulfide (DMDS)	~			~	High purity, low waste & corrosion
Methanesulfonic Chloride (MSC)	~	~	~	~	Hih purity, low waste & corrosion, effective germ/pest control
Phosphorus Chemicals					
Sodium Hypophosphite, Monohydrate	~	~		~	Superior perfomance, low oxidizables & chlorides
Hyphosphorous Acid (HPA)		~		~	Superior perfomance, low oxidizables & chlorides, low odor
Nickel Hypophosphite, Hexahydrate	~				Produced through proprietary process, high purity
Tetrakis (Hydroxymethyl) Phosphonium Sulfate (THPS) & THPS-Urea	~				High purity, low waste, customizable
Tetrakis (Hydroxymethyl) Phosphonium Chloride (THPC) & THPC-Urea	~				High purity, low waste, customizable
Pharmaceutical / Technica	ul Int	term	edia	tes	
Trifluoromethanesulfonic Acid (Triflic)	•			~	High purity, low waste & corrosion
Trifluoromethanesulfonic Acid (Triflic), Anhydride				~	High purity, low waste & corrosion
Toluenesulfonylmethyl Isocyanide (TosMIC)	~			*	Leading producer, high purity, low loss on drying leads to higher yield
N,N'-dicyclohexylcarbodiimide (DCC)				~	High purity, low loss on drying leads to higher yield
L-Aspartic Acid			~	~	High purity, customized to specification
Acetamidine Hydrochloride	~		~	~	High purity, utilizes Varsal's chlorination expertise
3-oxo-2-phenylbutanamide				*	High purity, low waste leads to higher yield
Mechlorethamine Hydrochloride				~	High purity, utilizes Varsal's chlorination expertise

Please visit us at www.varsal.com or for a consultation and help fullfiling your needs, please contact us:

#### **Global Headquarters**

Varsal Inc. 363 Ivyland Road Warminster, PA 18974 ☎+1 (215) 957 5880 info@varsal.com

